Financial Results

2Q2024



BAC International Bank Inc.



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BAC remains the main banking platform in Central America

Regional footprint of key operational and financial metrics

US\$35,7bn

US\$3,6bn Equity

19,9%

Assets

ROAE LTM

US\$26,8bn

US\$389mm

2,0%

Deposits

Net Income

ROAA LTM



5,0 M Clientes



3,0 M

Digital clients
*At least 1 log in in the last



77,2%

Of digital clients do monetary transactions



93%

Of total monetary transactions are digital



74,5

Digital NPS



71

Transactional NPS



54
Relationship NPS
for consumer banking



30,2%

Digital sales of core products



30,2%

Instant personal loan are digital E2E
*credit-based personal loan



36

Average number of login per user per month Our **purpose**

Our values



xcellence



Passion



Integrity

We reimagine banking to create prosperity in the communities we serve

99

Source Documents submitted by the company



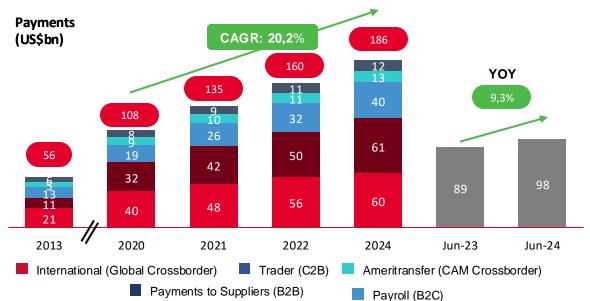
We are the leading payments platform network in Central America, providing a low-cost source of funding⁽¹⁾

52%

Volume of payments made through BAC represents 52% of Central America GDP 2023E

Volume of payments made through BAC 2010-2023 (US\$bn)





Cost of Funding

Due to the strong volume of payments made through BAC, we are able to access low funding costs

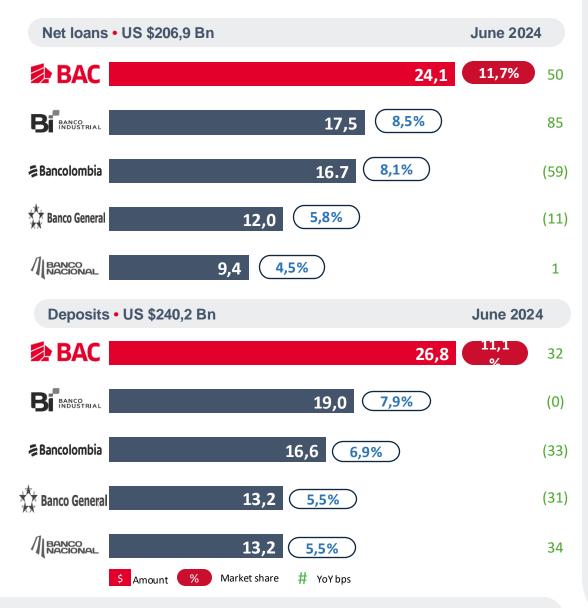


Source: Company filings

⁽¹⁾ Internal estimate of market share based on aggregated financial information for banking groups and local banks as reported by the Superintendency of Banks and the respective banking regulators in each country where we operate. Company Financial Statements as of December 31st, 2023.



...and the largest regional group in Central America



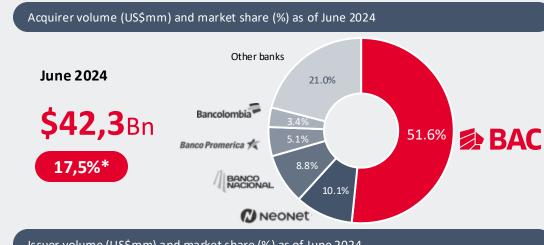
Card market share

June 2024

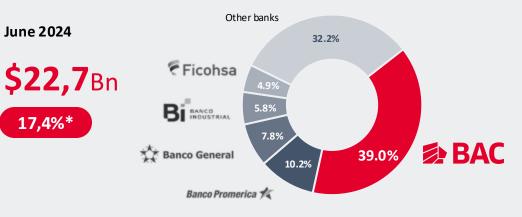
17,4%*

- Largest issuer of credit cards in Central America
- We are the only company in Central America that can acquire merchant vouchers and issue cards across all major brands

Long-term agreements with Visa, MasterCard, and American Express, among others







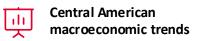


Central American macroeconomic trends

BAC Key Financial & Operational Metrics

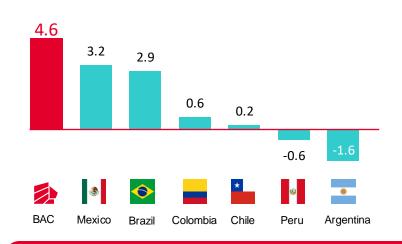


GDP growth, inflation and fiscal deficits



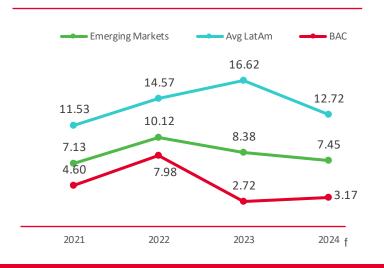


In 2023, average real GDP growth of countries in BAC region surpassed growth rates of major Latam economies...



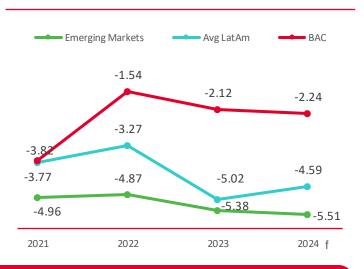


...similarly, inflation has returned to sustainable levels, below the Latam average...





...and fiscal consolidation has resulted in decreasing fiscal deficits across BAC's region



	Real GDP Growth			Inflation	Inflation				Fiscal Deficit (%)			
Country	2021	2022	2023	2024f	2021	2022	2023	2024f	2021	2022	2023	2024f
Guatemala	8,00	4,12	3,47	3,50	3,06	9,24	4,18	4,00	-1,17	-1,71	-1,36	-1,76
El Salvador	11,90	2,80	3,50	3,00	6,11	7,32	1,23	1,70	-5,53	-2,69	-4,72	-3,77
Honduras	12,53	4,00	3,50	3,60	5,32	9,80	5,19	4,30	-3,14	1,65	-1,23	-1,73
Nicaragua	10,35	3,75	4,69	3,50	7,21	11,59	5,59	4,80	-1,35	0,34	0,70	0,79
Costa Rica	7,94	4,55	5,11	4,00	3,30	7,88	-1,77	1,99	-5,09	-2,81	-3,17	-2,98
Panama	15,84	10,81	7,32	2,50	2,62	2,08	1,92	2,24	-6,37	-4,04	-2,93	-3,99
Avg BAC Region	11,09	5,00	4,60	3,35	4,60	7,98	2,72	3,17	-3,77	-1,54	-2,12	-2,24

Q

Results: summary 2023 to June 2024 (YTD)



Ū

Figures in US\$M	2021	2022	2023	Jun-23	Jun-24	Δ Abs 2T24- 2T23	Δ % 2T24-2T23
Gross Portfolio	18.666	20.824	23.478	21.924	24.957	3.032	13.8%
Assets	28.066	31.050	34.503	31.868	35.786	3.918	12.3%
Deposits	21.897	23.329	26.016	24.204	26.884	2.681	11.1%
Equity	2.745	3.028	3.354	3.244	3.638	394	12.1%
Accumulated Net Income, \$M	448	464	594	310	389	79	25.5%

Significant growth in the last 12 months



Assets

Grow 12.3% YoY driven by a 14.1% net portfolio growth YoY



Equit

Grows 12.1% YoY due to solid earnings growth in 2023, which has continued in 2024.



Financial

highlights

NIM LTM	5.5%	5.8%	6.3%	6.1%	6.3%	23
CoR LTM	2.0%	1.8%	1.8%	1.6%	2.0%	36
Efficiency	57.0%	55.9%	54.9%	54.1%	52.3%	(179)
ROAE LTM	16.9%	16.2%	18.5%	15.4%	19.9%	450
ROAA LTM	1.7%	1.6%	1.8%	1.5%	2.0%	46
Regulatory Capital	12.5%	12.4%	12.0%	12.5%	12.4%	(10)



Efforts to control expenses

Improvements in NIM and efficiency levels due to revenue growth and control of operating expenses.



bps

Quality of service

Improvements in Transactional NPS

29%

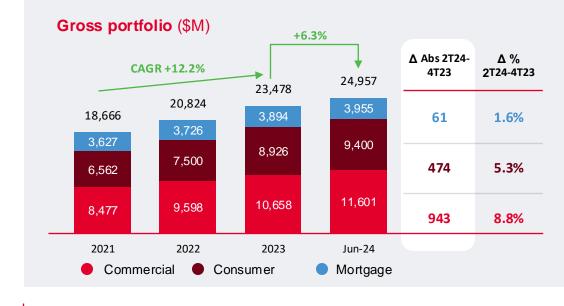
61%

Credit Cards

\$4.0 B

16%

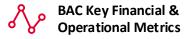
Mortgage



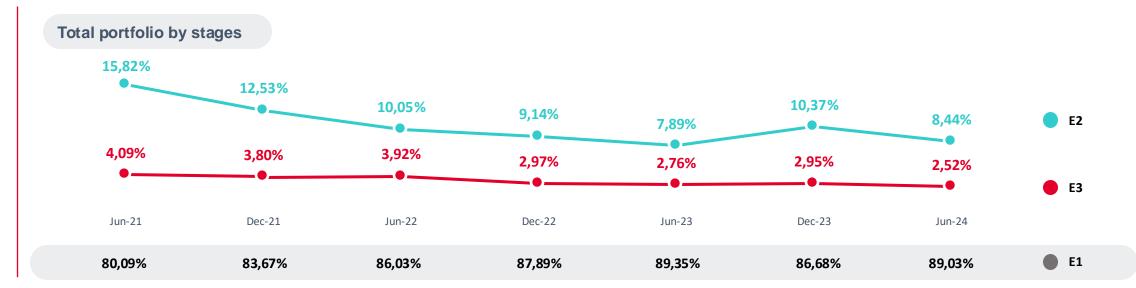
- Double digit CAGR between 2021-2023, with continued growth in 2024
- Distribution of loan portfolio has remained stable between countries, with no country accounting for more than 30% of total loan portfolio
- Additional diversification among loan categories including commercial, consumer (personal, vehicles, and credit cards), and mortgage loans

SMEs

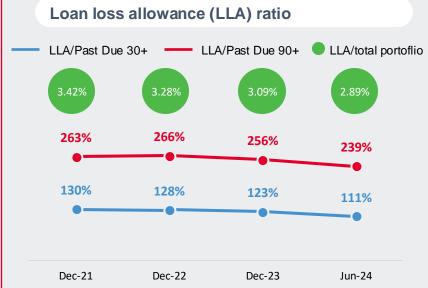
...and controlled risk levels









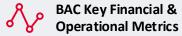


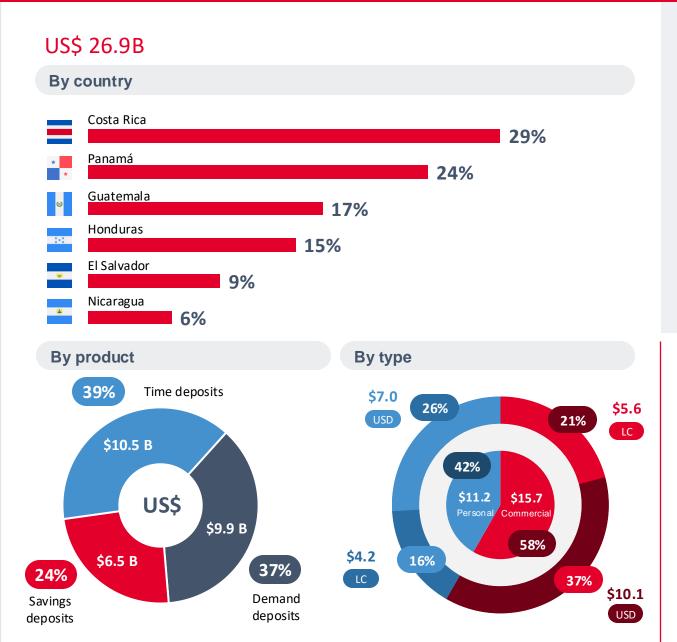




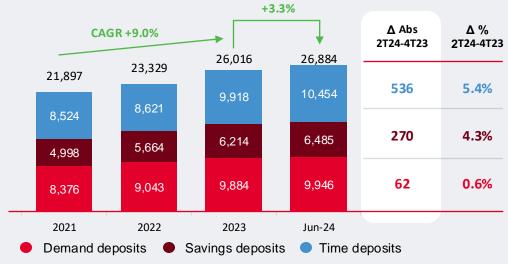
Funding driven by a highly diversified and low-cost given the relevance of demand deposits...







Deposits (\$M)

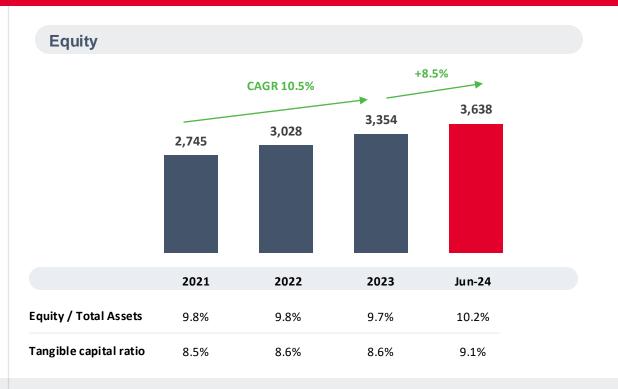


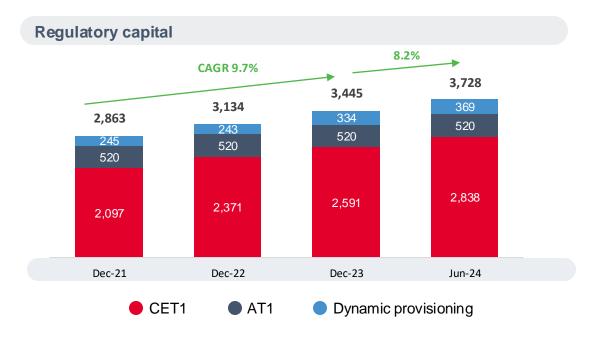
- Customer deposits, our primary source of funding, grew at 9.0% CAGR between 2021-2023 and continue to exhibit growth in 2024
- Deposit base is comprised primarily of low-cost demand and savings deposits (61% of total), supporting our margins
- High degree of diversification in deposits across geographies,
 ✓ products, and currencies

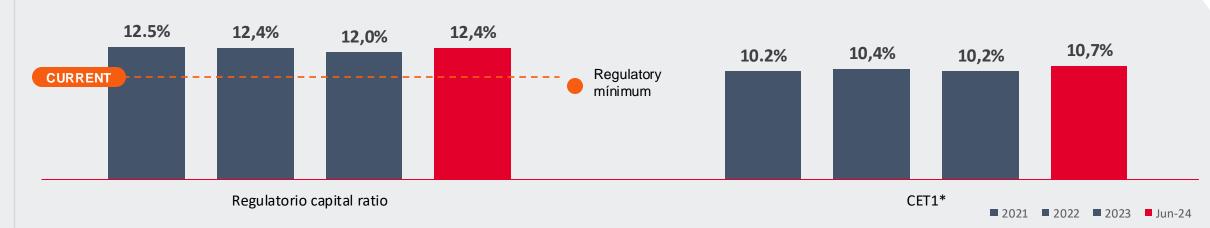


Robust adequacy levels supported by strong earnings generation from a stable funding base









Our strong results enable confident progress in our ESG strategy 'Net Positive'



Sustainable Finance

Triple-value financial solutions Placement of US \$453 million in credits with environmental or social components, for Companies, SMEs, and Individuals

Agreements with financial and multilateral institutions for the financing of sustainable projects:



US \$200 million Dutch Development Bank (FMO), Green loans and SMEs





US \$120 million DEG Invest (KFW DEG Invest), Sustainable portfolio and gender component projects

US \$270 million Wells Fargo and

Standard Chartered . Social and environmental projects



Financial Inclusion

Education & Financial Health: +251k individuals +6.5k SMEs

Digital Platform Positive Finance: 434k visits 253k recurring users

Women's Banking 40% of the SME portfolio, with a Gender component +US \$500 million



Transparency

Summary Box Credit Card In our Online Banking and Mobile Banking +30k visits 18k users



Social Investment

'Yo me Uno' Donation Platform

+300 affiliated NGOs +US \$850k raised

Social Investment:

+US \$4.65 million of our own funds invested in environmental and social projects



Human Rights

Diversity & Inclusion (D&I)

DEI Training: 80% of BAC staff

'Comunidades Aliadas'. ERG (1): +2.1k participants

Multidimensional Poverty Reduction:

BAC Opportunities - 557 solutions implemented

Volunteering

1.3 k participants 4.5 k hours



01. Operational Footprint Measurement

Emissions: 31.2k tons CO2e Materials: 1.2k tons Waste: 2k tons Water: 230k m3

Portfolio Decarbonization 03.

Measurement of Financed Emissions (2) Companies: 2.2M tons CO2e Vehicles: 164k tons CO2e Mortgages: 50k tons CO2e

Science-Based Reduction Targets 04. Strategic Actions with (3) – Priority Sectors for Companies:

Energy Generation: 71% Cement: 21% Commercial Real Estate (including services): 64% Agriculture (4) Oil, Coal, and Gas; Iron and Steel; and Aluminum (5) Cars (6) Mortgages: 42%

Prioritized Business Clients

Financial Solutions Training and Consulting Data Management Improvement Internal Capability Development

05. Climate Risk Management:

Identification of physical and transition risks by geography and sector in the business portfolio

Sustainable Mobility: **BAC Electric Route:**

47 electric vehicle charging stations network 11,000 charging sessions 83,000 kWh of energy

07. Circular Economy: BIO Card:

205.000 cards issued Made from natural materials (7) that are compostable (8)















Sustain ability Assessments

















- Employee Resource Groups
- Measurement under PCAF standard
- Base year 2022, Intermediate Targets, NZBA, and SBTi
- With the recent release of the methodology defined by SBTi for setting reduction pathways for this sector, we will analyze the applicability of this methodology for our portfolio and region.
- No reduction target due to a combined representation of less than 1% in both financed emissions and portfolio balance No reduction target due to the absence of reduction pathways for personal use vehicles.
- 82% of material derived from non-edible corn (PLA: polylactic acid), which requires 26% less energy and emits 66% less GHG compared to cards made from petroleum-derived plastic Industrially compostable after its useful life, ensuring safe return to nature.





Appendix BIB





Balance sheet Bank International Bank



US\$ MM	2021	2022	2023	2Q23	2Q24
Assets					
Cash and cash equivalents	741.7	768.9	931.7	690.3	804.1
Securities purchased under resale agreements	104.2	10.7	61.2	42.7	0.6
Total deposits in banks, net	4,367.5	4,424.4	4,342.9	3,773.4	4,152.4
Investments in securities, net	3,514.6	4,190.4	4,549.0	4,728.0	4,837.0
Loans, net	18,018.5	20,131.3	22,743.8	21,239.7	24,228.6
Property and equipment, net	510.6	536.0	571.9	556.3	557.9
Acceptances outstanding	2.4	31.7	62.0	6.1	44.9
Other accounts receivable, net	253.9	378.3	594.7	262.0	497.1
Goodwill and intangible assets, net	389.7	397.4	413.8	404.3	415.9
Deferred income tax	61.3	64.5	51.0	42.0	48.7
Other assets	101.1	116.2	180.6	123.4	198.5
Total assets	28,065.5	31,049.9	34,502.7	31,868.2	35,785.9
Liabilities					
Total deposits from customers	21,897.4	23,328.8	26,016.2	24,203.9	26,884.4
Securities sold under repurchase agreements	38.9	260.7	114.0	112.6	194.4
Financial obligations	1,744.4	2,284.0	2,443.1	2,200.5	2,499.9
Other financial obligations	711.7	1,059.8	1,365.9	1,213.6	1,418.8
Lease liabilities	157.2	138.6	119.5	129.9	114.1
Acceptances outstanding	2.4	31.7	62.0	6.1	44.9
Income tax payable	48.3	65.2	22.4	20.7	36.2
Deferred income tax	80.6	49.8	82.1	57.2	74.0
Other liabilities	639.3	803.7	923.7	679.4	881.1
Total liabilities	25,320.2	28,022.2	31,148.9	28,623.9	32,147.8
Equity			·		
Common stock	834.7	834.7	834.7	834.7	834.7
Additional paid in capital	140.9	140.9	140.9	140.9	140.9
Treasury stock	-5.2	-5.2	-5.2	-5.2	-5.2
Retained earnings	1,913.3	2,346.6	2,393.3	2,380.9	2,647.0
Regulatory reserves	258.2	259.5	348.5	307.5	383.8
Other comprehensive income	-396.8	-549.1	-358.8	-414.8	-363.4
Non-controlling interest	0.2	0.3	0.3	0.3	0.3
Total equity	2,745.3	3,027.7	3,353.7	3,244.3	3,638.1

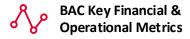
Income statement Bank International Bank



US\$ MM	2021	2022	2023	2Q23	2Q24
Deposits in banks	9.8	26.7	60.0	32.3	36.3
Investments in securities	164.9	182.0	267.1	125.7	149.0
Loans	1,682.8	1,878.1	2,303.5	1,098.3	1,310.6
Total interest income	1,857.6	2,086.8	2,630.6	1,256.3	1,496.0
Deposits from customers	470.4	459.4	613.6	282.6	373.9
Financial obligations	55.8	73.3	132.5	63.3	81.6
Other financial obligations	65.7	62.9	112.5	52.9	64.1
Securities sold under repurcahse agreements	0.9	9.7	14.4	7.7	6.3
Lease liabilities	8.8	7.7	6.7	3.5	3.0
Total interest expense	601.6	613.0	879.6	409.8	528.9
Net interest income	1,255.9	1,473.8	1,751.0	846.5	967.0
Total credit risk impairment loss, net	350.9	341.6	372.9	138.4	227.9
Net interest income after credit risk impairment losses	905.0	1,132.2	1,378.1	708.1	739.2
Service charges, net	399.5	456.4	601.6	308.7	336.6
Commissions and other fees income, net	196.2	233.3	245.8	125.0	121.3
Gain on financial instruments, net	69.1	14.0	8.3	2.8	21.5
Gain on foreign currency exchange, net	156.4	97.4	63.6	6.0	95.9
Other income	62.3	86.0	38.5	19.0	12.7
Total other income, net	883.5	887.0	957.8	461.5	587.9
Salaries and amployee benefits	501.8	542.9	651.3	317.7	349.9
Depreciation and amortization	114.1	113.3	130.2	64.2	65.5
Administrative	87.9	107.4	116.8	52.9	56.7
Occupancy and related expenses	31.1	33.0	36.2	17.0	17.4
Other expenses	467.4	554.4	611.8	297.9	323.2
Total general and administrative expenses	1,202.3	1,350.9	1,546.3	749.8	812.7
Income before income tax	586.2	668.3	789.6	419.8	514.4
Current income tax	138.7	204.1	195.7	109.7	125.3
Deferred income tax	0.0	0.0	0.0	0.0	0.0
Net income	447.6	464.2	593.9	310.1	389.1



Selected ratios and operating data Bank International Bank



US\$ MM	2021	2022	2023	2Q23	2Q24
Profitability, efficiency, and growth					
Net Interest Margin (LTM)	5.5%	5.8%	6.3%	6.1%	6.3%
LTM Return on average assets	1.7%	1.6%	1.8%	1.5%	2.0%
LTM Return on average equity	16.9%	16.2%	18.5%	15.4%	19.9%
Operating efficiency ratio	57.0%	55.9%	54.9%	54.1%	52.3%
YoY Net Income Growth	42.3%	3.7%	27.9%	1.1%	25.5%
Fee Income Ratio	34.1%	34.5%	36.2%	37.3%	35.5%
Effective tax rate	23.7%	30.5%	24.8%	26.1%	24.4%
Asset quality					
YoY loan growth	8.7%	11.6%	12.7%	11.9%	13.8%
Cost of Risk	2.0%	1.8%	1.8%	1.6%	2.0%
Past due loans (PDLs 90+) / gross loans	1.3%	1.2%	1.2%	1.2%	1.2%
Loan loss allowance / gross loans	3.5%	3.3%	3.1%	3.1%	2.9%
Loan loss allowance / PDLs 90+	269.4%	271.9%	259.9%	260.7%	242.7%
Capital					
Tangible equity ratio	8.5%	8.6%	8.6%	9.0%	9.1%
CET1	10.2%	10.4%	10.2%	10.5%	10.7%
Total capital ratio	12.5%	12.4%	12.0%	12.5%	12.4%
Liquidity					
Total deposits from customers / gross loans	117.3%	112.0%	110.8%	110.4%	107.7%
Cash and investments / total deposits from customers	39.9%	40.3%	38.0%	38.2%	36.4%

Financial Results

2Q2024



BAC International Bank Inc.

